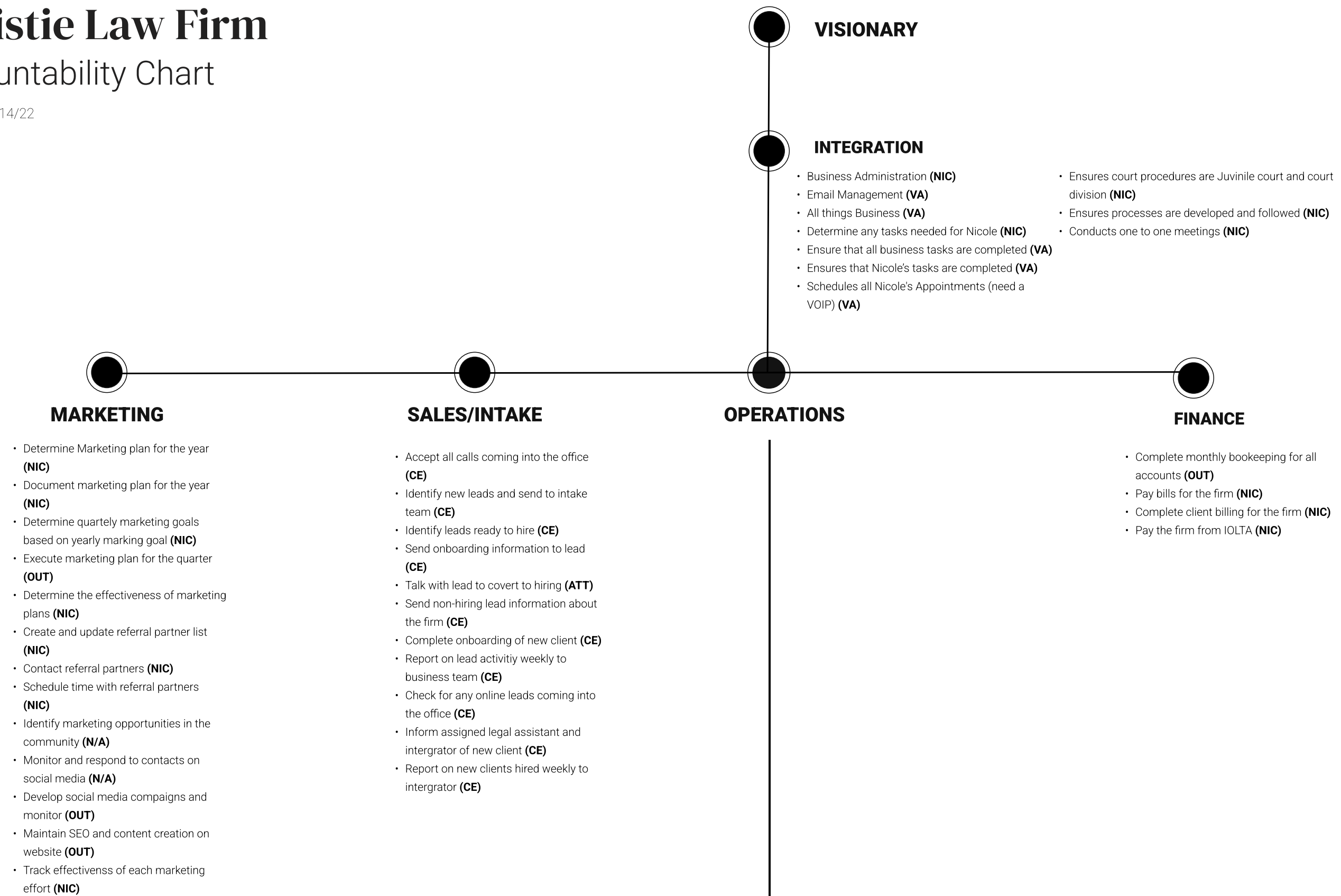


# Christie Law Firm

## Accountability Chart

Updated: 11/14/22



### VISIONARY

### INTEGRATION

- Business Administration **(NIC)**
- Email Management **(VA)**
- All things Business **(VA)**
- Determine any tasks needed for Nicole **(NIC)**
- Ensure that all business tasks are completed **(VA)**
- Ensures that Nicole's tasks are completed **(VA)**
- Schedules all Nicole's Appointments (need a VOIP) **(VA)**
- Ensures court procedures are Juvenile court and court division **(NIC)**
- Ensures processes are developed and followed **(NIC)**
- Conducts one to one meetings **(NIC)**

### MARKETING

- Determine Marketing plan for the year **(NIC)**
- Document marketing plan for the year **(NIC)**
- Determine quarterly marketing goals based on yearly marketing goal **(NIC)**
- Execute marketing plan for the quarter **(OUT)**
- Determine the effectiveness of marketing plans **(NIC)**
- Create and update referral partner list **(NIC)**
- Contact referral partners **(NIC)**
- Schedule time with referral partners **(NIC)**
- Identify marketing opportunities in the community **(N/A)**
- Monitor and respond to contacts on social media **(N/A)**
- Develop social media campaigns and monitor **(OUT)**
- Maintain SEO and content creation on website **(OUT)**
- Track effectiveness of each marketing effort **(NIC)**

### SALES/INTAKE

- Accept all calls coming into the office **(CE)**
- Identify new leads and send to intake team **(CE)**
- Identify leads ready to hire **(CE)**
- Send onboarding information to lead **(CE)**
- Talk with lead to convert to hiring **(ATT)**
- Send non-hiring lead information about the firm **(CE)**
- Complete onboarding of new client **(CE)**
- Report on lead activity weekly to business team **(CE)**
- Check for any online leads coming into the office **(CE)**
- Inform assigned legal assistant and intergrator of new client **(CE)**
- Report on new clients hired weekly to intergrator **(CE)**

### OPERATIONS

### FINANCE

- Complete monthly bookkeeping for all accounts **(OUT)**
- Pay bills for the firm **(NIC)**
- Complete client billing for the firm **(NIC)**
- Pay the firm from IOLTA **(NIC)**

## COURT SERVICES

### E-SERVICES

#### • Family

- Check family court notices (PL)
- Check for orders (PL)
- Check new court dates (PL)
- Check new activity (PL)
- Upload Court Orders (PL)
- Upload missing docs (PL)
- Calendar new court dates (PL)
- Notify Client (PL)

#### • Juvenile

- Check new court dates (PL)
- Check new court activity (PL)
- Upload missing docs (PL)
- Calendar new court dates (PL)
- Notify client (PL)

### TURBOCOURT

- Check for new Court Dates (PL)
- Check for new filings (PL)
- Notify Client of new court dates (PL)
- Upload missing docs (PL)
- Upload Court Orders (PL)

### ONGOING COURT CALENDAR

#### CONFLICT CHECK

- Monitor Court Calendar for Conflicts (PL)
- File Continuance Requests (PL)

## DCF

## PROBATE CUSTODY

## FAMILY

### Onboarding

- Determine type of case (AA)
- Apply necessary workflows (PL)
- Obtain DCF releases of information (PL)
- Check for intake completion (PL)
- Schedule first appointment with attorney (PL)
- Meet with client (AA)

### Probate Custody

- File appearance (PL)
- Determine next court date (PL)
- Check with court services officer for conflicts (PL)
- Request continuance as needed (PL)
- Upload court file to system (PL)
- Determine procedural history (PL)
- Determine procedural posture (AA)
- Determine necessary petitions (AA)
- File petitions (PL)
- Complete workflows as assigned (PL)
- Determine case plan (AA)
- Document case plan (AA)
- Share case plan with client (PL)
- Prepare client for probate custody process (AA)
- Execute steps assigned to the firm (PL)
- Determine client's providers (PL)
- Determine providers to contact (AA)
- Execute necessary company releases (PL)
- Determine information needed from providers (AA)
- Contact providers necessary provider (PL)

### Onboarding

- Apply and complete necessary work flows (PL)
- Send client completes questionnaire (AA)
- Ensure client questionnaire completed (AA)
- Research procedural history (AA)
- Determine current procedural posture (AA)
- Obtain necessary documents (PL)
- Review financial disclosures (AA)
- Schedule client interview (PL)
- Interview client regarding their questionnaire (AA)
- Determine client's goals (AA)
- Determine case objectives (AA)
- Complete necessary legal research (AA)
- Obtain necessary evidence from client (AA)
- Prepare for upcoming court date (AA)
- Prepare client for court (AA)
- Determine if an agreement can be reached (AA)
- If no agreement, see trial preparation (AA)

### Trial Preparation

- Complete exhibits list (AA)
- Gather exhibits (AA).
- Prep witnesses (AA)
- Determine motions to be filed (AA)
- Comply with standing court orders (PL)
  - Draft proposed orders (AA)
  - Share proposed order with opposing parties (PL)
- File motions (PL)
- Interview witnesses (AA)
- Issue subpoenas (PL)
- Determine if expert is needed (AA)
- Locate expert (AA)
- Arrange to pay expert (AA)
- Ensure the completion of the financial affidavit (PL)
- Review financial affidavit (AA)
- File financial affidavit (PL)

### Ongoing Case Assessment for Closure

- Monthly updates with clients
  - Get current status update for from client (monthly) (PL)
  - Determine next steps (AA)
  - Execute next steps (PL)
- Check in with opposing party/counsel (AA)
- Asses needs for closing case (AA)
- Execute needs to close (PL)
- Close case (PL)

### Trial Preparation

- Complete exhibits list (AA)
- Gather exhibits (AA)
- Prep witnesses (AA)
- Review tactical plan with client (AA)
- Determine motions to be filed (AA)
- File motions (PL)
- Comply with standing court orders
  - Draft proposed orders (AA)
  - Share proposed order with opposing parties (PL)
- Interview witnesses (AA)
- Issue subpoenas (PL)
- Determine if expert is needed (AA)
- Locate expert (AA)
- Arrange to pay expert (AA)

### Ongoing Case Assessment for Closure

- Monthly updates with clients (PL)
  - Get current status update for from client (monthly) (PL)
  - Determine next steps (AA)
  - Execute next steps (PL)
- Determine if motions are needed to achieve case goals (AA)
- Asses needs for closing case (AA)
- Execute needs to close (PL)
- Close case (PL)

## SUBSTANTIATION HEARING

## INVESTIGATIONS

### Onboarding

- Determine type of case (AA)
- Apply and complete necessary workflows (PL)
- Obtain DCF releases of information (PL)
- Check for intake completion (PL)
- Schedule first appointment with attorney (INTAKE)
- Meet with client (AA)
- Obtain any client docs (PL)
- Determine if hearing has been requested (PL)
- Determine hearing date (PL)
- Check with court services officer for conflicts (PL)
- Request continuance as needed (PL)

### Substantiation Hearing Prep

- Request entire DCF file (PL)
- Ensure we have entire file (PL)
- Determine necessity of law clerk (AA)
  - Complete law clerk request (AA)
- Complete exhibits list (AA)
- Gather exhibits (AA)
- Advise client of pros and cons of testifying (AA)
  - Prep client to testify (AA)
- Review tactical plan with client (AA)
- Interview witnesses (AA)
- Determine motions to be filed (AA)
- File motions (PL)
- Issue subpoenas (PL)
- Prep witnesses (AA)
- Determine if expert is needed (AA)
- Locate expert (AA)
- Arrange to pay expert (AA)

### Complete Closing Process (PL)

- Court Hours (AA)

### Onboarding

- Determine type of case (AA)
- Apply and complete necessary workflows (PL)
- Obtain DCF releases of information (PL)
- Check for intake completion (PL)
- Schedule first appointment with attorney (INTAKE)
- Meet with client (AA)
- Contact social worker (AA)
- Determine if FAR or investigation (AA)
- Execute necessary company releases (PL)
- Determine information needed from providers (AA)
- Contact providers necessary provider (PL)

### Ongoing Case Assessment for Closure

- Bi-weekly check with social worker (PL)
- Determine next steps (AA)
- Execute next steps (PL)
- Consult with client as to progress with case (AA)
- Determine needs for closing the case (AA)
- Execute needs to close (PL)
- Close case (PL)
- DCF Meeting Time (AA)

## REUNIFICATION

### Onboarding

- Determine type of case (AA)
- Apply and complete necessary workflows (PL)
- Obtain DCF releases of information (PL)
- Check for intake completion (PL)
- Schedule first appointment with attorney (PL)
- Meet with client (AA)

### DCF + Court Case

- File appearance (PL)
- Determine next court date (PL)
- Check with court services officer for conflicts (PL)
- Request continuance as needed (PL)
- Upload court file to system (PL)
- Determine procedural history (AA)
- Determine procedural posture (AA)
- Review specific steps with client (AA)
- Complete Pleading Process
  - Complete nolo (PL)
  - Obtain signed nolo (PL)
  - Obtain signed specific steps (PL)
  - File nolo and specific steps (PL)
  - Complete plea canvas with client (AA)
- Complete workflows as assigned (AA/PL)
- Determine case plan (AA)
- Document case plan (AA)
- Share case plan with client (PL)
- Execute steps assigned to the firm (AA/PL)
- Determine client's providers (PL)

- Determine if there are providers to contact (AA)
- Execute necessary company releases (PL)
- Contact providers if necessary (PL)

### Trial Preparation

- Request entire DCF file (PL)
- Ensure we have entire file (PL)
- Determine if law clerk is needed (AA)
  - If yes, complete law clerk request (AA)
- Complete exhibits list (AA)
- Gather exhibits (AA/PL)
- Prep witnesses (AA)
- Review tactical plan with client (AA)
- Determine motions to be filed (AA)
- File motions (PL)
- Comply with standing court orders (AA)
- Interview witnesses (AA)
- Determine if subpoena is necessary (AA)
- Issue subpoenas (PL)
- Determine if expert is needed (AA)
- Locate expert (AA)
- Arrange to pay expert (AA)

### Ongoing Case Assessment for Closure

- Monthly updates with clients (PL)
- Get current status update for from client (monthly) (PL)
- Document update in file and alert attorney (PL)
- Determine next steps (AA)
- Execute next steps (AA/PL)
- Determine if motions are needed to achieve case goals (AA)
- Needs for closing case (PL)
- Execute needs to close (PL)
- Close case (PL)
- Court time Required (AA)

## MOTIONS TO INTERVENE

### Onboarding

- Determine type of case (AA)
- Apply and complete workflows (PL)
- Obtain DCF releases of information (PL)
- Check for intake completion (PL)
- Schedule first appointment with attorney (PL)
- Meet with client (AA)

### Court Case

- File appearance (PL)
- Determine of basis to intervene (AA)
- File motion to intervene (PL)
- Determine next court date (PL)
- Check with court services officer for conflicts (PL)
- Request continuance as needed (PL)
- Determine procedural history (PL)
- Determine procedural posture (AA)
- Prepare client for court hearing (AA)

### Ongoing Case Assessment for Closure

- Monthly updates with clients (PL)
- Get current status update for from client (monthly) (PL)
- Determine next steps (PL)
- Execute next steps (AA)
- Determine if motions are needed to achieve case goals (AA)
- Needs for closing case (AA)
- Execute needs to close (AA)
- Close case (PL)
- Court time Required (AA)