

VISION DECK

SAILING TO SUCCESS

Q1 PLANNING RETREAT | 2025

Kendall Law

[Law Firm Name]

| 2025 GOALS | | Q1 | | | | Q2 | | | | Q3 | | | | Q4 | | | | |
|------------|--------------------------|--------------------|---------------------------|-------------------------------|-----------|-----------|---------------------------|-------------------------------|-----------|-----------|---------------------------|-------------------------------|-----------|-----------|---------------------------|-------------------------------|-----------|-----------|
| GOAL | NAME | GOAL (\$ or #) | QUARTERLY GOALS (\$ or #) | Q1 GOALS BROKEN DOWN BY MONTH | | | QUARTERLY GOALS (\$ or #) | Q2 GOALS BROKEN DOWN BY MONTH | | | QUARTERLY GOALS (\$ or #) | Q3 GOALS BROKEN DOWN BY MONTH | | | QUARTERLY GOALS (\$ or #) | Q4 GOALS BROKEN DOWN BY MONTH | | |
| | | | | JANUARY | FEBRUARY | MARCH | | APRIL | MAY | JUNE | | JULY | AUGUST | SEPTEMBER | | OCTOBER | NOVEMBER | DECEMBER |
| | REVENUE | \$3,200,000 | \$800,000 | \$266,667 | \$266,667 | \$266,667 | \$800,000 | \$266,667 | \$266,667 | \$266,667 | \$800,000 | \$266,667 | \$266,667 | \$266,667 | \$800,000 | \$266,667 | \$266,667 | \$266,667 |
| | Unlawful Detainer | \$2,483,400 | \$620,850 | \$206,950 | \$206,950 | \$206,950 | \$620,850 | \$206,950 | \$206,950 | \$206,950 | \$620,850 | \$206,950 | \$206,950 | \$206,950 | \$620,850 | \$206,950 | \$206,950 | \$206,950 |
| | Civil Disputes | \$600,000 | \$150,000 | \$50,000 | \$50,000 | \$50,000 | \$150,000 | \$50,000 | \$50,000 | \$50,000 | \$150,000 | \$50,000 | \$50,000 | \$50,000 | \$150,000 | \$50,000 | \$50,000 | \$50,000 |
| | Gravy | \$116,600 | \$29,150 | \$9,717 | \$9,717 | \$9,717 | \$29,150 | \$9,717 | \$9,717 | \$9,717 | \$29,150 | \$9,717 | \$9,717 | \$9,717 | \$29,150 | \$9,717 | \$9,717 | \$9,717 |
| | UD HOURS | | | | | | | | | | | | | | | | | |
| | Attorney Hours | 3,264 | 816 | 272 | 272 | 272 | 816 | 272 | 272 | 272 | 816 | 272 | 272 | 272 | 816 | 272 | 272 | 272 |
| | Paralegal Hours | 4,356 | 1,089 | 363 | 363 | 363 | 1,089 | 363 | 363 | 363 | 1,089 | 363 | 363 | 363 | 1,089 | 363 | 363 | 363 |
| | CD HOURS | | | | | | | | | | | | | | | | | |
| | Attorney Hours | 720 | 180 | 60 | 60 | 60 | 180 | 60 | 60 | 60 | 180 | 60 | 60 | 60 | 180 | 60 | 60 | 60 |
| | Paralegal Hours | 960 | 240 | 80 | 80 | 80 | 240 | 80 | 80 | 80 | 240 | 80 | 80 | 80 | 240 | 80 | 80 | 80 |

NOTES