



### Kendall Law

[Law Firm Name]

2025 GOALS		Q1				Q2				Q3				Q4				
GOAL	NAME	GOAL (\$ or #)	QUARTERLY ACTUALS (\$ or #)	Q1 ACTUALS BROKEN DOWN BY MONTH			QUARTERLY GOALS (\$ or #)	Q2 GOALS BROKEN DOWN BY MONTH			QUARTERLY GOALS (\$ or #)	Q3 GOALS BROKEN DOWN BY MONTH			QUARTERLY GOALS (\$ or #)	Q4 GOALS BROKEN DOWN BY MONTH		
				JANUARY	FEBRUARY	MARCH		APRIL	MAY	JUNE		JULY	AUGUST	SEPTEMBER		OCTOBER	NOVEMBER	DECEMBER
	<b>REVENUE</b>	<b>\$3,200,000</b>	<b>\$593,313</b>	\$241,615	\$240,364	\$111,334	<b>\$800,000</b>	\$266,667	\$266,667	\$266,667	<b>\$903,343</b>	\$301,114	\$301,114	\$301,114	<b>\$903,343</b>	\$301,114	\$301,114	\$301,114
				^January + February actuals		^March to date												
	<b>Unlawful Detainer</b>	<b>\$2,483,400</b>	<b>\$475,567</b>	\$207,983	\$176,052	\$91,532	<b>\$620,850</b>	\$206,950	\$206,950	\$206,950	<b>\$701,050</b>				<b>\$701,050</b>			
	<b>Civil Disputes</b>	<b>\$600,000</b>	<b>\$68,252</b>	\$16,968	\$36,757	\$14,527	<b>\$150,000</b>	\$50,000	\$50,000	\$50,000	<b>\$169,377</b>				<b>\$169,377</b>			
	<b>Gravy</b>	<b>\$116,600</b>	<b>\$49,195</b>	\$16,665	\$27,255	\$5,275	<b>\$29,150</b>	\$9,717	\$9,717	\$9,717	<b>\$32,916</b>				<b>\$32,916</b>			
	<b>UD HOURS</b>																	
	<b>Attorney Hours</b>	<b>3,264</b>	<b>818</b>	328	294	196	<b>816</b>	272	272	272	<b>816</b>				<b>816</b>			
	<b>Paralegal Hours</b>	<b>4,356</b>	<b>804</b>	303	364	136	<b>1,089</b>	363	363	363	<b>1,089</b>				<b>1,089</b>			
	<b>CD HOURS</b>																	
	<b>Attorney Hours</b>	<b>720</b>	<b>110</b>	47	51	12	<b>180</b>	60	60	60	<b>180</b>				<b>180</b>			
	<b>Paralegal Hours</b>	<b>960</b>	<b>229</b>	99	92	38	<b>240</b>	80	80	80	<b>240</b>				<b>240</b>			

### NOTES